



Governor's Office of  
Health Transformation

# Ohio's Health Transformation

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Governor's Office of Health Transformation

American College of Surgeons

Surgical Health Care Quality Forum

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[www.HealthTransformation.Ohio.gov](http://www.HealthTransformation.Ohio.gov)

## 2011 Ohio Crisis

- \$8 billion state budget shortfall
- 89-cents in the rainy day fund
- Nearly dead last (48<sup>th</sup>) in job creation (2007-2009)
- Medicaid spending increased 9% annually (2009-2011)
- Medicaid over-spending required multiple budget corrections
- Ohio Medicaid stuck in the past and in need of reform
- More than 1.5 million uninsured Ohioans (75% of them working)



# Innovation Framework

Modernize Medicaid	Streamline Health and Human Services	Pay for Value
<i>Initiate in 2011</i>	<i>Initiate in 2012</i>	<i>Initiate in 2013</i>
<i>Advance the Governor Kasich's Medicaid modernization and cost containment priorities</i>	<i>Share services to increase efficiency, right-size state and local service capacity, and streamline governance</i>	<i>Engage private sector partners to set clear expectations for better health, better care and cost savings through improvement</i>
<ul style="list-style-type: none"> <li>• Extend Medicaid coverage to more low-income Ohioans</li> <li>• Eliminate fraud and abuse</li> <li>• Prioritize home and community services</li> <li>• Reform nursing facility payment</li> <li>• Enhance community DD services</li> <li>• Integrate Medicare and Medicaid benefits</li> <li>• Rebuild community behavioral health system capacity</li> <li>• Create health homes for people with mental illness</li> <li>• Restructure behavioral health system financing</li> <li>• Improve Medicaid managed care plan performance</li> </ul>	<ul style="list-style-type: none"> <li>• Create the Office of Health Transformation (2011)</li> <li>• Implement a new Medicaid claims payment system (2011)</li> <li>• Create a unified Medicaid budget and accounting system (2013)</li> <li>• Create a cabinet-level Medicaid Department (July 2013)</li> <li>• Consolidate mental health and addiction services (July 2013)</li> <li>• Simplify and replace Ohio's 34-year-old eligibility system</li> <li>• Coordinate programs for children</li> <li>• Share services across local jurisdictions</li> <li>• Recommend a permanent HHS governance structure</li> </ul>	<ul style="list-style-type: none"> <li>• Participate in Catalyst for Payment Reform</li> <li>• Support regional payment reform initiatives</li> <li>• Pay for value instead of volume (State Innovation Model Grant) <ul style="list-style-type: none"> <li>– Provide access to medical homes for most Ohioans</li> <li>– Use episode-based payments for acute events</li> <li>– Coordinate health information infrastructure</li> <li>– Coordinate health sector workforce programs</li> <li>– Report and measure system performance</li> </ul> </li> </ul>



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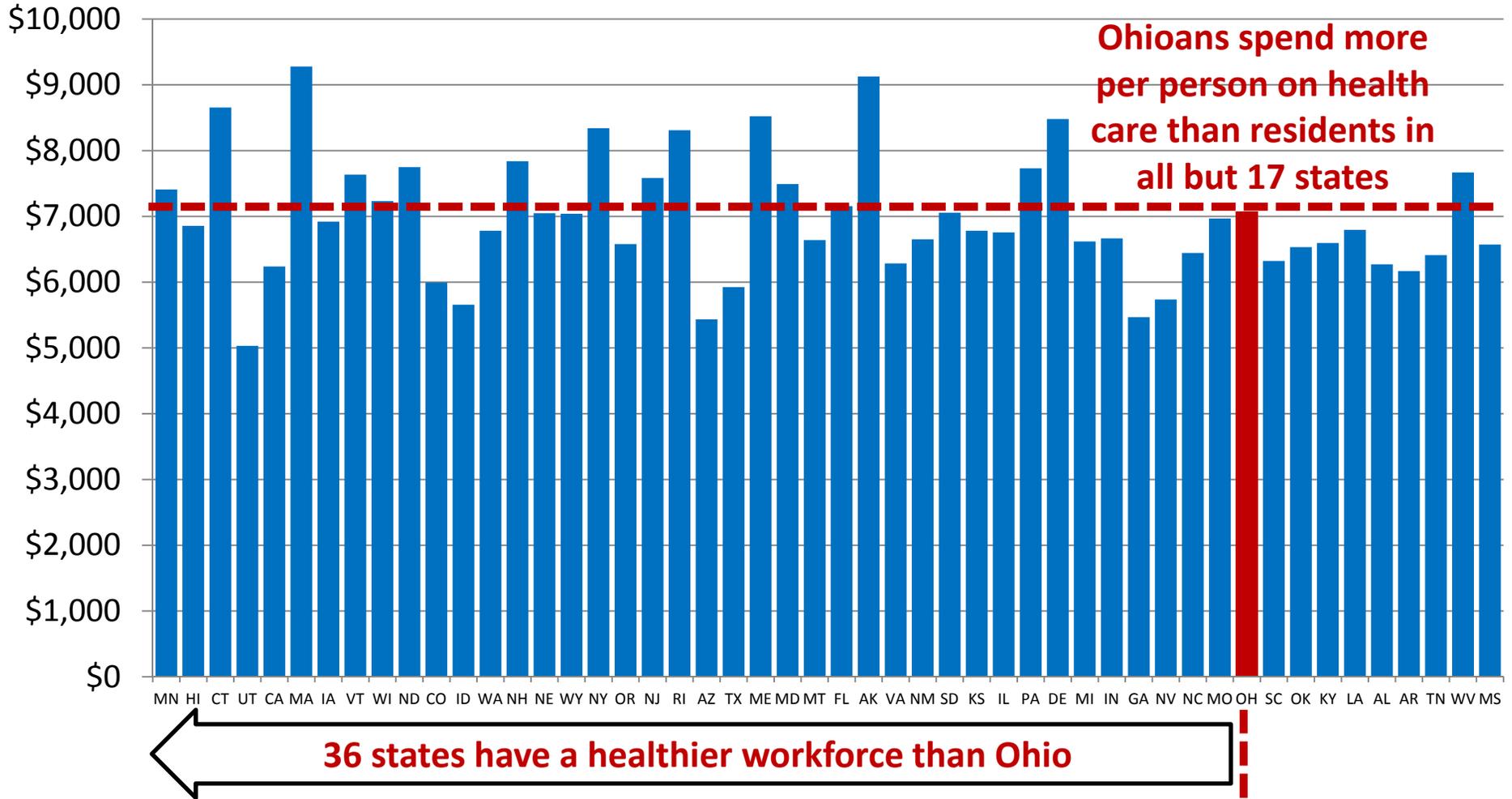
## 2011 Ohio Crisis

vs.

## Results Today

- |  |   |
|--|---|
| <ul style="list-style-type: none"><li>• \$8 billion state budget shortfall</li><li>• 89-cents in the rainy day fund</li><li>• Nearly dead last (48<sup>th</sup>) in job creation (2007-2009)</li><li>• Medicaid spending increased 9% annually (2009-2011)</li><li>• Medicaid over-spending required multiple budget corrections</li><li>• Ohio Medicaid stuck in the past and in need of reform</li><li>• More than 1.5 million uninsured Ohioans (75% of them working)</li></ul> | <ul style="list-style-type: none"><li>• Balanced budget</li><li>• \$1.5 billion in the rainy day fund</li><li>• Ranked 5<sup>th</sup> in the nation in job creation (2011-2013)</li><li>• Medicaid spending increased 3% annually (2012-2013)</li><li>• Medicaid under-spending topped \$950 million (2012-2013)</li><li>• Ohio Medicaid looks to the future and embraces transformation</li><li>• Extended Medicaid coverage</li></ul> |
|--|---|

# Health Care Spending per Capita by State (2011) in order of resident health outcomes (2009)

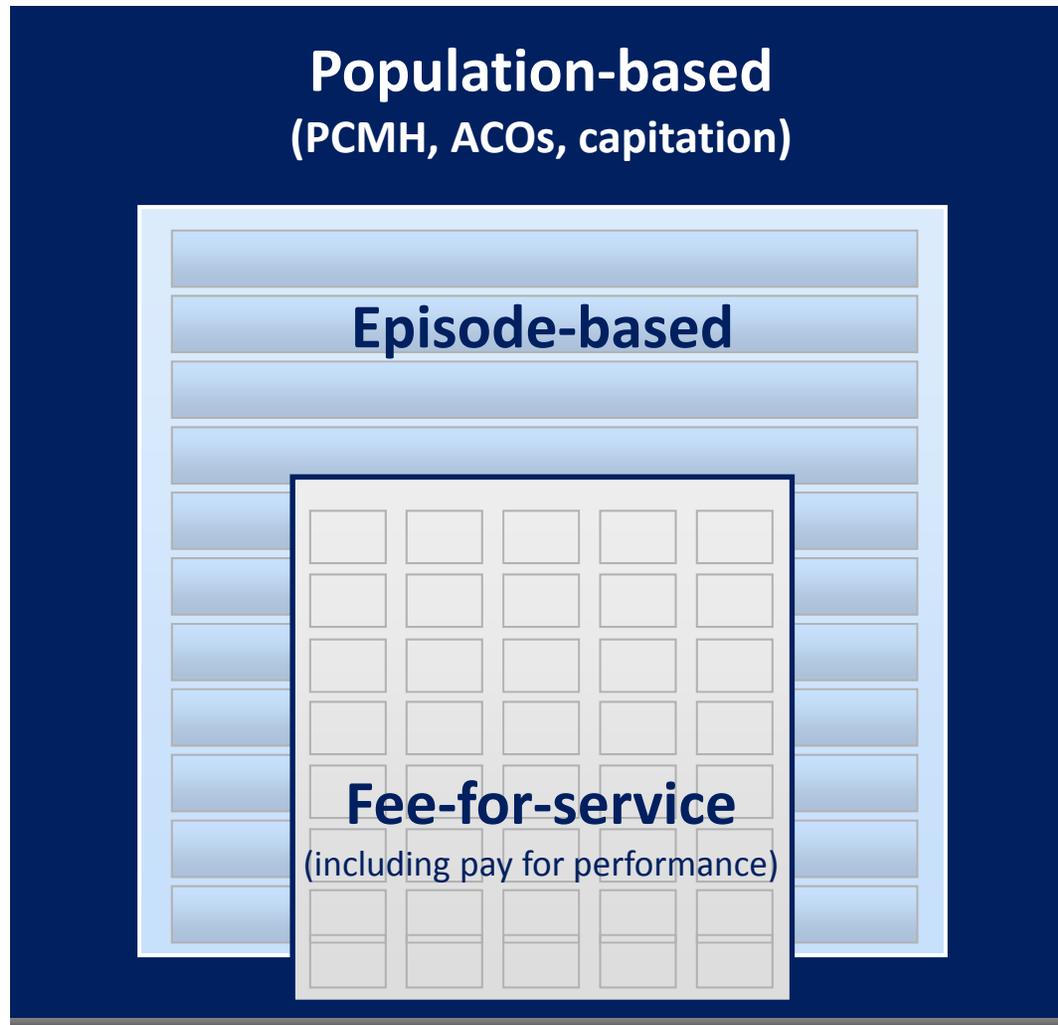


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Sources: CMS *Health Expenditures by State of Residence* (2011); The Commonwealth Fund, *Aiming Higher: Results from a State Scorecard on Health System Performance* (October 2009).

# Shift to population-based and episode-based payment

## Payment approach



## Most applicable

- Primary prevention for healthy population
- Care for chronically ill (e.g., managing obesity, CHF)
- .....
- Acute procedures (e.g., CABG, hips, stent)
- Most inpatient stays including post-acute care, readmissions
- Acute outpatient care (e.g., broken arm)
- .....
- Discrete services correlated with favorable outcomes or lower cost



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# Ohio's Health Care Payment Innovation Partners:



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# 5-Year Goal for Payment Innovation

## Goal

80-90 percent of Ohio's population in some value-based payment model (combination of episodes- and population-based payment) within five years

## State's Role

- Shift rapidly to PCMH and episode model in Medicaid fee-for-service
- Require Medicaid MCO partners to participate and implement
- Incorporate into contracts of MCOs for state employee benefit program

### Patient-centered medical homes

### Episode-based payments

## Year 1

- In 2014 focus on Comprehensive Primary Care Initiative (CPCi)
- Payers agree to participate in design for elements where standardization and/or alignment is critical
- Multi-payer group begins enrollment strategy for one additional market

- State leads design of five episodes: asthma (acute exacerbation), perinatal, COPD exacerbation, PCI, and joint replacement
- Payers agree to participate in design process, launch reporting on at least 3 of 5 episodes in 2014 and tie to payment within year

## Year 3

- Model rolled out to all major markets
- 50% of patients are enrolled

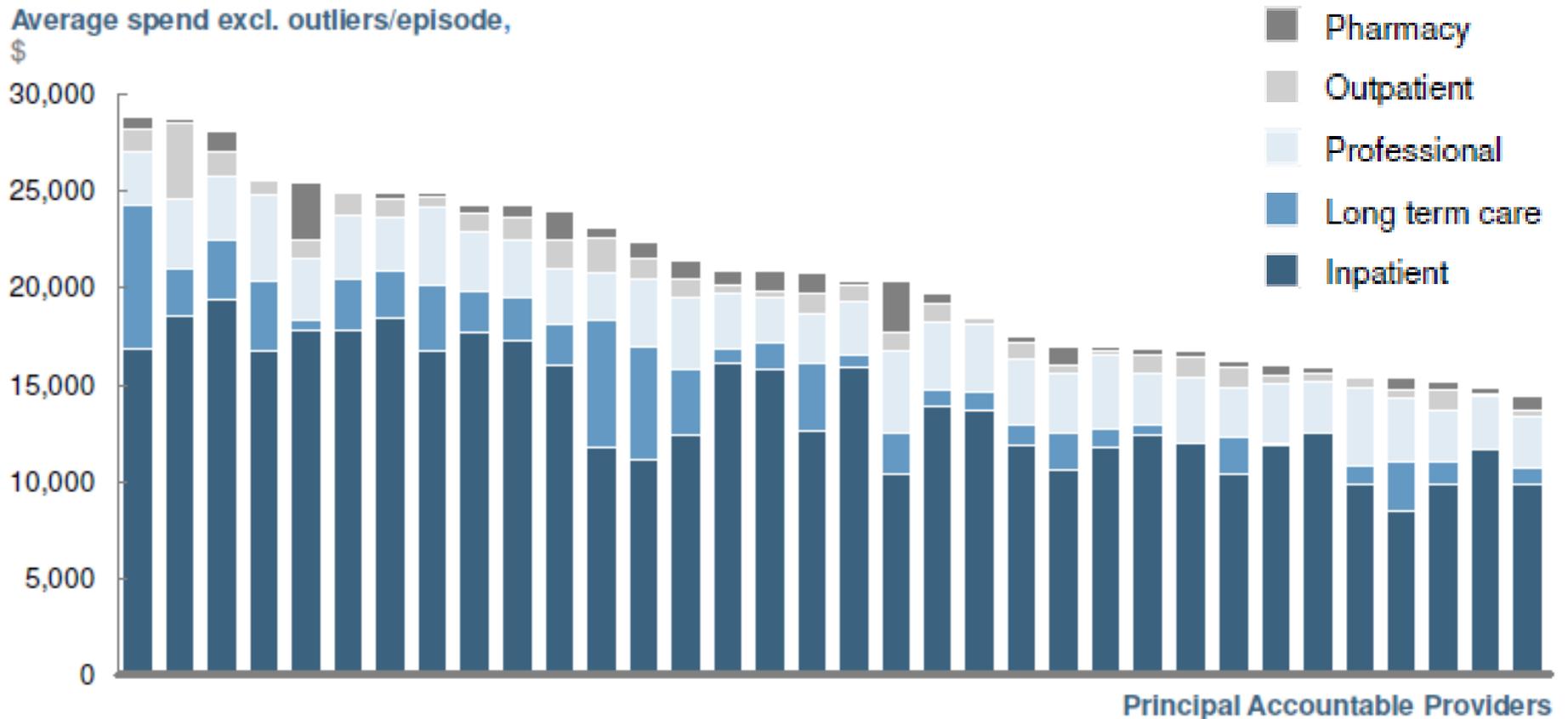
- 20 episodes defined and launched across payers

## Year 5

- Scale achieved state-wide
- 80% of patients are enrolled

- 50+ episodes defined and launched across payers

# Preliminary Provider Summary: Total Joint Replacement Episode Distribution by Claim Type



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NOTES: Average episode spend distribution by claim type for PAPs with five or more episodes; each vertical bar represents the average spend for a PAP.  
SOURCE: Analysis of Ohio Medicaid claims data, 2011-2012.



# EPISODE of CARE PAYMENT REPORT

PERINATAL

REPORTING PERIOD: July 1st, 2013 to June 30th, 2014

PAYOR NAME : Medicaid, Ohio

PROVIDER CODE : HGY28731

PROVIDER NAME : John Smith

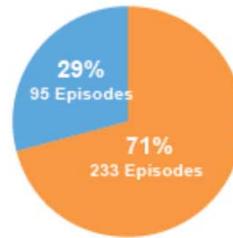
Reporting period covering episodes that occurred between July, 1st, 2013 and June 30th, 2014

You would have been eligible for gain sharing of **\$14,563**

## Episodes inclusion and exclusion

Total: 328 Episodes

EXCLUSION  
INCLUSION



## Risk adjusted average cost per episode

Distribution of provider average episode cost (risk adj.)



## Episodes risk adjustment

**25%** of your episodes have been risk adjusted

## Quality metrics

You achieved 3 of 3 quality metrics linked to gain sharing

HIV Screening	99%	✓
GBS screening	87%	✓
Chlamydia screening	90%	✓

## Potential gain/risk share

If you had performed in the top quartile, your gain sharing would have been

between **\$18,500** and **\$53,000**

Note: This is a sample report; the actual report is under development



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CURRENT INITIATIVES BUDGETS NEWSROOM CONTACT VIDEO



*Current Initiatives*

Modernize Medicaid

- Extend Medicaid coverage to more low-income Ohioans
- Reform nursing facility reimbursement
- Integrate Medicare and Medicaid benefits
- Prioritize home and community based services
- Create health homes for people with mental illness
- Rebuild community behavioral health system capacity
- Enhance community developmental disabilities services
- Improve Medicaid managed care plan performance

Streamline Health and Human Services

- Implement a new Medicaid claims payment system
- Create a cabinet-level Medicaid department
- Consolidate mental health and addiction services
- Simplify and integrate eligibility determination
- Coordinate programs for children
- Share services across local jurisdictions

Pay for Value

- Engage partners to align payment innovation
- Provide access to patient-centered medical homes
- Implement episode-based payments
- Coordinate health information technology infrastructure
- Coordinate health sector workforce programs
- Support regional payment reform initiatives
- Federal Health Insurance Exchange

- **Ohio's State Health Innovation Plan**
- **Multi-Payer PCMH Charter**
- **Multi-Payer Episode Charter**
- **Detailed Episode Definitions**





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# **Additional Information about Ohio's Episode-Based Payment Model**

**[www.HealthTransformation.Ohio.gov](http://www.HealthTransformation.Ohio.gov)**

# Agree on degrees of standardization within each model

## “Standardize approach”

Standardize approach (i.e., identical design) only when:

- Alignment is critical to provider success or significantly eases implementation for providers (e.g., lower administrative burden)
- Meaningful economies of scale exist
- Standardization does not diminish potential sources of competitive advantage among payers
- It is lawful to do so
- In best interest of patients (i.e., clear evidence base)

## “Align in principle”

Align in principle but allow for payer innovation consistent with those principles when:

- There are benefits for the integrity of the program for payers to align
- It benefits providers to understand where payers are moving in same direction; it’s beneficial to know payers are not moving in different direction
- Differences have modest impact on provider from an administrative standpoint
- Differences are necessary to account for legitimate differences among payers (e.g., varied customers, members, strategy, administrative systems)

## “Differ by design”

Differ by design when:

- Required by laws or regulations
- An area of the model is substantially tied to competitive advantage
- There exists meaningful opportunity for innovation or experimentation

# Elements of an Episode-Based Payment Strategy

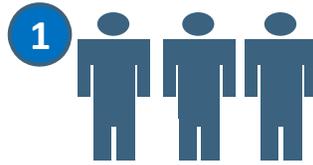
## Program-level design decisions

## Episode-specific design decisions

Program-level design decisions		Episode-specific design decisions		
<b>Participation</b>	<ul style="list-style-type: none"> <li>Provider participation</li> <li>Payer participation</li> </ul>	} Related to 'scale-up' plan for episodes	<b>Core Episode definition</b>	<ul style="list-style-type: none"> <li>Quarterback selection</li> <li>Triggers</li> </ul>
<b>Accountability</b>	<ul style="list-style-type: none"> <li>Providers at risk – Number</li> <li>Providers at risk – Type of provider(s)</li> <li>Providers at risk – Unique providers</li> <li>Cost normalization approach</li> </ul>			<ul style="list-style-type: none"> <li>Episode timeframe – Type/length of pre-procedure/ event window</li> <li>Claims in- or excluded: pre-procedure/event window</li> <li>Claims in- or excluded: during procedure/event</li> <li>Claims in- or excluded: post procedure/event (incl. readmission policy)</li> </ul>
<b>Payment model mechanics</b>	<ul style="list-style-type: none"> <li>Prospective or retrospective model</li> <li>Risk-sharing agreement – types of incentives</li> <li>Approach to small case volume</li> <li>Role of quality metrics</li> <li>Provider stop-loss</li> <li>Absolute vs. relative performance rewards</li> </ul>	<b>Episode cost adjustment</b>	<b>Quality metric selection</b>	<ul style="list-style-type: none"> <li>Risk adjustors</li> <li>Unit cost normalization - Inpatient</li> <li>Unit cost normalization - Other</li> <li>Adjustments for provider access</li> <li>Approach to cost-based providers</li> <li>Clinical exclusions</li> </ul>
<b>Performance management</b>	<ul style="list-style-type: none"> <li>Absolute performance rewards – Gain sharing limit</li> <li>Approach to risk adjustment</li> <li>Exclusions</li> </ul>			<ul style="list-style-type: none"> <li>Approach to non-claims-based quality metrics</li> <li>Quality metric sampling</li> <li>Quality metrics linked to payment</li> <li>Quality metrics for reporting only</li> </ul>
<b>Payment model timing</b>	<ul style="list-style-type: none"> <li>Preparatory/"reporting-only" period</li> <li>Length of "performance" period</li> <li>Synchronization of performance periods</li> </ul>			
<b>Payment model thresholds</b>	<ul style="list-style-type: none"> <li>Approach to thresholds</li> <li>How thresholds change over time</li> <li>Specific threshold levels</li> <li>Degree of gain / risk sharing</li> <li>Cost outliers</li> </ul>			

# Retrospective episode model mechanics

Patients and providers continue to deliver care as they do today



**1** **Patients** seek care and select providers as they do today



**2** **Providers** submit claims as they do today



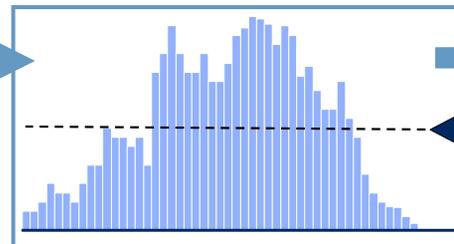
**3** **Payers** reimburse for all services as they do today

Calculate incentive payments based on outcomes after close of 12 month performance period



**4** Review claims from the performance period to identify a **'Principal Accountable Provider'** (PAP) for each episode

**5** Payers calculate **average cost per episode** for each PAP<sup>1</sup>

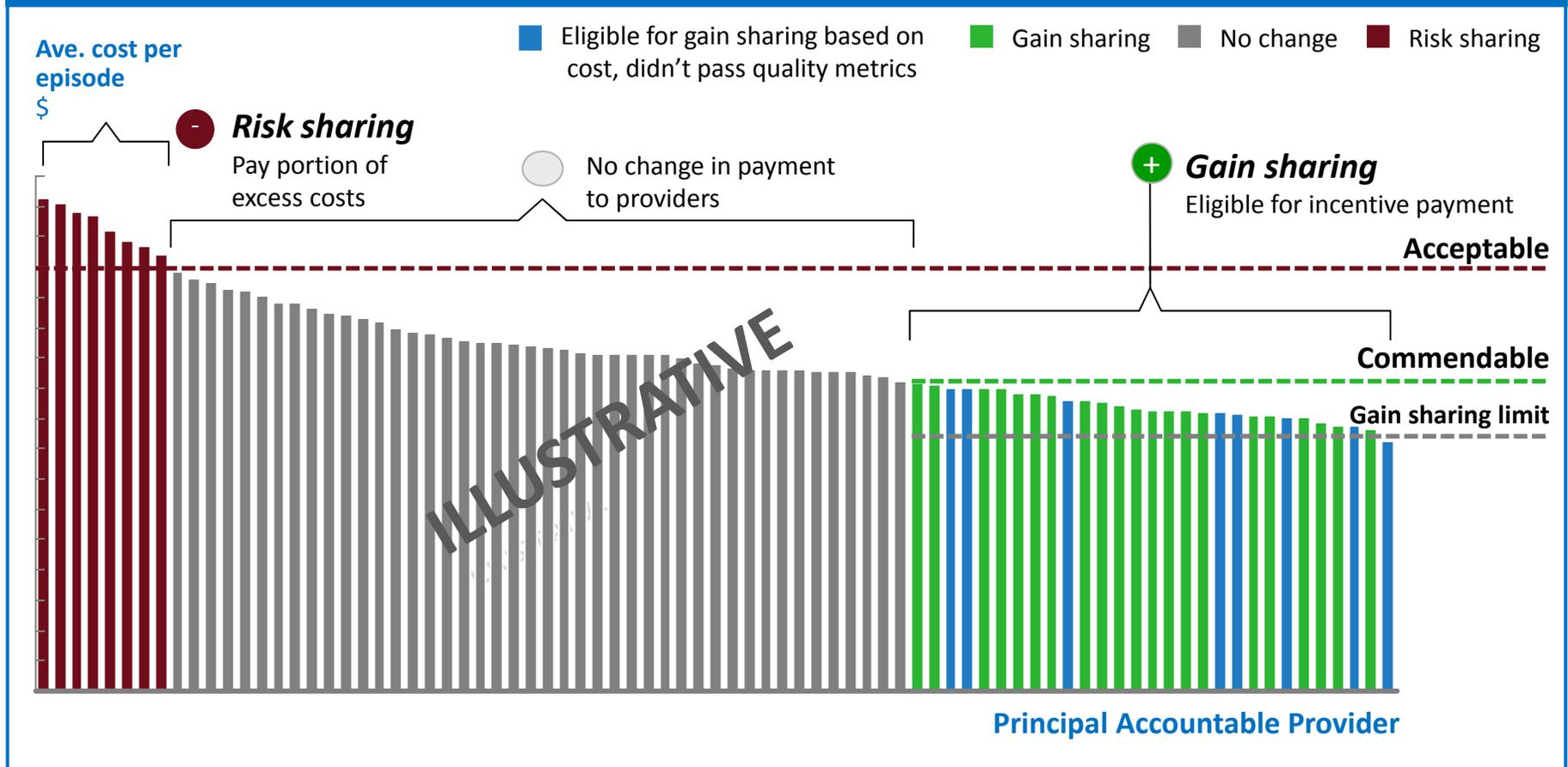


**Compare average costs** to predetermined "commendable" and "acceptable" levels<sup>2</sup>

- 6** **Providers may:**
- **Share savings:** if average costs below commendable levels and quality targets are met
  - **Pay part of excess cost:** if average costs are above acceptable level
  - **See no change in pay:** if average costs are between commendable and acceptable levels

# Retrospective thresholds reward cost-efficient, high-quality care

## Provider cost distribution (average episode cost per provider)



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SOURCE: Arkansas Payment Improvement Initiative; each vertical bar represents the average cost for a provider, sorted from highest to lowest average cost

# Episode Algorithm Design Elements



## ***Example: Asthma Acute Exacerbation\****

- *Trigger*
  - ED visit
  - IP admission
- *Pre-Trigger (none)*
- *Post-Trigger (30 days)*  
*includes relevant:*
  - Office visits
  - Labs
  - Medications
  - Readmissions
- ED facility or admitting facility
- Specific comorbidities
  - Use of a vent
  - ICU more than 72 hours
  - Left AMA
  - Death in hospital
  - Under 5 years old
  - Eligibility
- 9 risk factors
- Uses coefficients from AR model
- *Linked to gain sharing:*
  - Corticosteroid and/or inhaled corticosteroid use
  - Follow-up visit within 30 days
- *For reporting:*
  - Repeat acute exacerbation rate

**Each episode algorithm is jointly developed with input from key stakeholders including providers (e.g., pulmonologists in this example) and payers**

# Selection of episodes in the first year

## Guiding principles for selection:

- Leverage episodes in use elsewhere to **reduce time to launch**
- Prioritize meaningful **spend across payer populations**
- Look for opportunities with **clear sources of value** (e.g., high variance in care)
- Select episodes that incorporate a **diverse mix** of accountable **providers** (e.g., facility, specialists)
- Cover a **diverse set of “patient journeys”** (e.g., acute inpatient, acute procedural)
- Consider **alignment with current priorities** (e.g., perinatal for Medicaid, asthma acute exacerbation for youth)



## Working hypothesis for episodes in the first year:

- Perinatal
- Asthma acute exacerbation
- Chronic obstructive pulmonary disease (COPD) exacerbation
- Joint replacement
- Percutaneous coronary intervention (PCI)

# Where we are in the episode design process

